

MANAGEMENT, A.A.S.

The **Management degree** prepares students for management and supervisory responsibilities in business and industry. Graduates may enter lower- to middle-management positions directly from college or may elect to establish their own businesses. Employment opportunities include positions as production managers or supervisors.

For more information about Management, please visit the program page (<http://www.cod.edu/management/>).

Certificate Requirements

Field of Study Code: MANAG.AAS

Code	Title	Credits
Program Requirements		
MANAG 2210	Principles of Management	3
MANAG 2220	Organizational Behavior	3
MANAG 2240	Human Resource Management	3
MANAG 2170	Project Management	3
or MANAG 2295	Strategic Management	
ACCOU 2140	Financial Accounting	4
BUSIN 1100	Introduction to Business	3
BUSLW 2205	Legal Environment of Business	3
or BUSLW 2211	Business Law I	
MARKE 2210	Principles of Marketing	3
ECONO 2201	Macroeconomics and the Global Economy	3
PHILO 1114	Business Ethics	3
or PHIL0 1110	Ethics	
Program Electives		
Select 20 to 21 credits from the following disciplines: Business, Management, Marketing, Accounting, CIS.		20-21 ¹
General Education		
Select 13 to 15 credits		13-15
Total Credits		64-67

¹ One of the following courses may also be used:

- ECONO 2202 Microeconomics and the Global Economy
- OFTI 1130 Business Correspondence
- OFTI 1200 MS Office for Professional Staff
- PSYCH 1100 General Psychology
- SOCIO 1205 Introduction to Data Science

Suggested Semester Sequence

Course	Title	Credits
First Semester		
ENGLI 1101	English Composition I	3
Gen Ed	Mathematics (https://catalog.cod.edu/educational-opportunities/#math)	3-5
BUSIN 1100	Introduction to Business	3
ECONO 2201	Macroeconomics and the Global Economy	3
or PSYCH 1100	or General Psychology	

CIS 1150 or OFTI 1200	Understand Computers/Information/ Systems or MS Office for Professional Staff	3
Credits		15-17
Second Semester		
CIS 1221	Data Analysis with Spreadsheets	3
MANAG 2210	Principles of Management	3
MARKE 2210	Principles of Marketing	3
PHILO 1114	Business Ethics ¹	3
SPEEC 1100	Fundamentals of Speech Communication	3
Credits		15
Summer Semester		
Elective	Program Elective	3
Credits		3
Third Semester		
ACCOU 2140	Financial Accounting	4
BUSLW 2205 or BUSLW 2211	Legal Environment of Business or Business Law I	3
Gen Ed	Physical and Life Sciences (https://catalog.cod.edu/educational-opportunities/#physical-life)	3-5
MANAG 2240	Human Resource Management	3
Elective	Program Elective	3
Credits		16-18
Fourth Semester		
MANAG 2220	Organizational Behavior	3
MANAG 2295	Strategic Management	3
Elective	Program Elective	3
Elective	Program Elective	3
Elective	Program Elective	3
Credits		15
Total Credits		64-68

¹ Course has prerequisite.

Program Milestones

First Semester

- Consider joining or visiting with a professional, cultural or interest-based Student Club (http://cod.edu/student_life/clubs_org/).

Second Semester

- If you have not done so yet this semester, it is important to make an appointment with a Faculty or Program Advisor (<https://www.cod.edu/academics/programs/business/faculty.aspx>) to discuss your future academic progress.

This page lists programs related to one another.

- Business Environment and Concepts, Certificate (<https://catalog.cod.edu/programs-study/management/business-environment-concepts-certificate/>)
- E-Commerce, Certificate (<https://catalog.cod.edu/programs-study/management/e-commerce-certificate/>)

- Entrepreneurship, Certificate (<https://catalog.cod.edu/programs-study/management/entrepreneurship-certificate/>)
- Human Resource Management (HRM), Certificate (<https://catalog.cod.edu/programs-study/management/human-resource-management-hrm-certificate/>)
- Management, Certificate (<https://catalog.cod.edu/programs-study/management/management-certificate/>)
- Organizational Leadership, Certificate (<https://catalog.cod.edu/programs-study/management/organizational-leadership-certificate/>)
- Supervision, Certificate (<https://catalog.cod.edu/programs-study/management/supervision-certificate/>)