

REAL ESTATE (REALE)

REALE 1130***Real Estate Broker Pre-License Topics***

5 Credit Hours

Introduction to real estate topics including license law, real property, agency, seller and buyer relationships, state and federal laws, marketing and advertising, market analysis and appraisal, financing, contracts, employment agreements, and career paths. A required course to take the Illinois Real Estate Broker License Examination. (5 lecture hours)

REALE 1131***Real Estate Broker Pre-License Applied Real Estate Principles***

1 Credit Hour

Application of real estate broker pre-license topics to the practice of real estate brokerage. Includes situational and case studies, role playing, and demonstration of real estate activities. A required course to take the Illinois Real Estate Broker License Examination. (1 lecture hour)

Prerequisite: REALE 1130 with a grade of C or better, or equivalent or concurrent enrollment in REALE 1130.

REALE 1134***Real Estate Broker Post-License Topics***

1 Credit Hour

Study of real estate topics including license law, state and federal laws, agency and real estate transactions. A required course to maintain an Illinois Real Estate Broker License. (1 lecture hour)

Prerequisite: An Illinois Real Estate Broker License.

REALE 1135***Real Estate Broker Post-License Applied Real Estate Practices***

1 Credit Hour

Application of real estate broker post-license topics to the practice of real estate brokerage. Includes situational and case studies, role playing, and demonstration of real estate activities. A required course to maintain an Illinois Real Estate Broker License. (1 lecture hour)

Prerequisite: REALE 1134 with a grade of C or better, or equivalent or concurrent enrollment in REALE 1134. Have an Illinois Real Estate Broker License.

REALE 1138***Real Estate Managing Broker Pre-License Topics***

2 Credit Hours

Study of real estate topics including licensing, operations, escrow, and management. A required course to take the Illinois Real Estate Managing Broker License Examination. (2 lecture hours)

Prerequisite: An Illinois Real Estate Broker License.

REALE 1139***Real Estate Broker Pre-License Applied Management and Supervision***

1 Credit Hour

Application of real estate managing broker pre-license topics to the practice of real estate brokerage. Includes situational and case studies, dispute resolution simulations, supervision situations, escrow, and discipline case studies. A required course to take the Illinois Real Estate Managing Broker License Examination. (1 lecture hour)

Prerequisite: REALE 1138 with a grade of C or better, or equivalent or concurrent enrollment in REALE 1138. Have an Illinois Real Estate Broker License.