# **MANAGEMENT (MANAG)**

#### **MANAG 1100**

#### Supervision

3 Credit Hours

A study with applications on the responsibilities, challenges, and opportunities presented to the first line manager. Focuses on the ability to understand and execute management functions as they apply to the first line manager. (3 lecture hours)

# **MANAG 1820**

# Selected Topics

3 Credit Hours

Introductory exploration, discussion, review and analysis of selected topics in management with a specific theme indicated by course title listed in college class schedule. This course may be taken four times for credit as long as different topics are selected. (3 lecture hours)

#### **MANAG 1840**

#### Independent Study

1-3 Credit Hours

Exploration and analysis of topics within the discipline to meet individual student-defined course description, goals, objectives, topical outline and methods of evaluation in coordination with and approved by the instructor. This course may be taken four times for credit as long as different topics are selected. (1 to 3 lecture hours)

Prerequisite: Consent of instructor is required.

#### **MANAG 2170**

#### Project Management

3 Credit Hours

Overview of project management tools and methodology. Includes the strategic significance of projects, project selection, team building and decision-making, and project planning, scheduling, budgeting and resource allocation. Project implementation, control and termination are also included. Provides a foundation for those involved in using project management to decrease cycle times in e-commerce and traditional business operations. (3 lecture hours)

# **MANAG 2210**

#### **Principles of Management**

3 Credit Hours

The study of the essential principles and concepts of management. Includes theoretical bases and practical applications of planning, organizing, leading, and controlling. Integrates the managerial functions, history, strategies, and decision making within the managerial process. (3 lecture hours)

Prerequisite: Recommended: BUSIN 1100.

# **MANAG 2215**

#### Leadership

3 Credit Hours

Explore principles and concepts in leadership. Includes leadership styles, emotional intelligence, power, diversity, strategy, and change. Integrates theoretical and practical applications in business and organizational leadership. (3 lecture hours)

Prerequisite: Recommended: BUSIN 1100.

#### **MANAG 2220**

## Organizational Behavior

3 Credit Hours

The study of individual human behavior and group dynamics in organizations. Organizational Behavior looks at employee behavior, decisions, perceptions, and emotional responses. Organizational Behavior also encompasses the study of how organizations relate to each other and to their counterparts in other organizations. (3 lecture hours)

#### **MANAG 2230**

#### Purchasing

3 Credit Hours

Introduction to the materials acquisition process in industry and non-profit organizations. Topics include structure, tools and techniques for purchasing agents. (3 lecture hours)

Prerequisite: BUSIN 1100 or equivalent.

#### **MANAG 2240**

#### Human Resource Management

3 Credit Hours

Addresses key human resource management (HRM) competencies and practices associated with attracting, developing, and retaining an organization's human resources. Includes HRM practices, processes, and policies associated with strategically aligning the firm's human talent to organizational goal attainment. (3 lecture hours)

**Prerequisite:** Recommended: BUSIN 1100 and MANAG 2210 or equivalent.

#### **MANAG 2242**

#### Talent Acquisition and Retention

2 Credit Hours

Course provides advance study in the acquisition and retention of an organization's human talent. The course explores Human Resources' role in developing, implementing, and measuring individual and organizational success in the following areas: sourcing, recruiting, hiring, onboarding, orientation, and retention. (2 lecture hours)

**Prerequisite:** MANAG 2240 with a grade of C or better, or equivalent or consent of instructor.

### **MANAG 2245**

# Compensation, Benefits, and Performance Management

2 Credit Hours

Course will provide advanced study of Human Resources concepts and processes to enhance organizational and employee performance, talent development, and retention. Topics include compensation, benefits, total rewards, and performance management systems and appraisals. (2 lecture hours)

**Prerequisite:** MANAG 2240 with a grade of C or better, or equivalent or consent of instructor.

# **MANAG 2248**

# Strategic Human Resource Management

2 Credit Hours

Course provides advanced study related to the value organizations gain from alignment of strategic Human Resource Management (HRM) with the organization's overall strategic management plan. HR's position as a strategic partner with management is examined, as is its role in risk management, corporate social responsibility, sustainability, and financial results. (2 lecture hours)

**Prerequisite:** MANAG 2240 with a grade of C or better, or equivalent or consent of instructor.

#### **MANAG 2295**

## Strategic Management

3 Credit Hours

Capstone course focusing on the strategic management process. Topics include the analysis, formulation, and execution of an organization's corporate, business, and functional strategic plans and competitive positioning. Research of an organization's application of the strategic management process provides students with the opportunity to integrate and assess the use of business, management, and marketing concepts. (3 lecture hours)

**Prerequisite:** BUSIN 1100, MANAG 2210, and MARKE 2210, all with a grade of C or better, or equivalent, or consent of instructor.

#### **MANAG 2860**

#### Internship for Management

1-4 Credit Hours

Course requires participation in Career and Technical Education work experience with onsite supervision. Internship learning objectives are developed by student and faculty member, with approval of employer, to provide appropriate work-based learning experiences. Credit is earned by working a minimum of 75 clock hours per semester credit hour, up to a maximum of four credits.

**Prerequisite:** Consent of Instructor 2.0 cumulative grade point average, MANAG 2210 and 6 semester credits earned in a related field of study, students work with Career Services staff to obtain approval of the internship by the dean from the academic discipline where the student is planning to earn credit.

#### MANAG 2865 (MANAG-PE)

#### Internship Advanced (Career & Tech Ed)

1-4 Credit Hours

Continuation of Internship (Career and Technical Education). Course requires participation in Career & Technical Education work experience with onsite supervision. Internship learning objectives are developed by student and faculty member, with approval of employer, to provide appropriate work-based learning experiences. Credit is earned by working a minimum of 75 clock hours per semester credit hour, up to a maximum of four credits. (5 to 20 lab hours)

**Prerequisite:** Consent of instructor and 2.0 cumulative grade point average, 12 semester credits earned in a related field of study, students work with Career Services staff to obtain approval of the internship by the dean from the academic discipline where the student is planning to earn credit.